

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 DODE-00 CIAE-00 INR-07 NSAE-00 EB-07

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O P 151600Z APR 75

FM USMISSION NATO

TO SECSTATE WASHDC IMMEDIATE 1220

USDOC WASHDC IMMEDIATE

INFO CINCUSAFE RAMSTEIN AFB PRIORITY

DIV ENG USAEDM LEGHORN ITALY PRIORITY

AMEMBASSY BONN PRIORITY

AMEMBASSY THE HAGUE PRIORITY

UNCLAS USNATO 2058

E.O. 11652: N/A

TAGS: BEXP MARR NATO

SUBJECT: TRADE OPPORTUNITY-REQUEST FOR NAMES OF INTERESTED US
FIRMS

REFS: A. (USNATO) STUMY (USDOC) 11 APRIL

PRIL 1975

B. BONN 5984, 141604Z APR 75

C. BONN 5985, 141607Z APR 75

D. BONN 5986, 141613Z APR 75

SUMMARY, MISSION REQUESTS DEPARTMENT OF COMMERCE SCREEN US INDUSTRY
INTEREST IN US AIR FORCE AIRCRAFT SHELTER CONSTRUCTION AT AVIANO AIR
BASE ITALY, AS WELL AS FOR SIMILAR WORKS IN GERMANY, AND ADVISE US
NATO OF RESULTS WITHIN NEXT FEW DAYS. END SUMMARY.

1. IN ACCORDANCE WITH TELECON, REF A, REQUEST THAT DEPARTMENT OF
COMMERCE SURVEY OF US FIRMS' INTEREST IN WORKS DESCRIBED REFS B,
C, D ALSO INCLUDE QUERY AS TO INTEREST IN IDENTICAL WORKS PLANNED
FOR AVIANO AIR BASE, ITALY.

2. REQUEST REPLY TO REFS B, C,D INCLUDE US NATO AS ADDRESSEE. IN
EVENT INTEREST IS SHOWN IN ITALIAN WORKS, USNATO WILL ADVISE
UNCLASSIFIED

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ITALIAN DELEGATION TO NATO, US AIR FORCE EUROPE, AND MEDITERRANEAN
DIVISION ARMY ENGINEERS. CONFIRMING REF A, ARMY ENGINEERS ARE
HANDLING ITALIAN PROJECT ON BEHALF OF ITALIAN MOD, WITH NAMES OF
INTERESTED FIRMS PROVIDED FROM DELEGATION IN BURSSELS. YOUR REPLY

SHOULD INDICATE THAT US FIRMS ARE ON NATO QUALIFIED BIDDERS LIST, OR
WOLL BE PRIOR TO BIDDING.

3. FOR YOUR INFO, MORRISON-KNUDSEN CO. HAS INDICATED THEIR INTEREST
IN BIDDING THROUGH THEIR EUROPEAN OFFICE IN THE HAGUE: MORRISON-
KNUDSEN INTL, ON ALL SHELTER PROJECTS INNETHERLANDS, GERMANY, AND
TIALY. REQUEST ADVICE AS TO WHETHER THIS FIRM IS ON NATO QUALIFIED
BIDDERS LIST. IF NOT, REQUEST IMMEDIATE ACTION TO ADVISE MORRISON-
KNUDSEN OF NECESSARY ACTION THEY MUST TAKE TO ACCOMPLISH THIS. CONTACT

WITH MORRISON-KNUDSEN INTL IN THE HAGUE HAS BEEN WITH MR. ERNEST YODY

.
IN ADDITION, US-OWNED LUXEMBOURG FIRM MARWAIS INTERNATIONAL S.A. HAS
EXPRESSED SIMILAR INTEREST. UNDERSTAND MARWAIS REPRESENTATIVES HAVE
ALREADY CONTACTED APPROPRIATE GERMAN AUTHORITIES CONCERNING WORKS IN
GERMANY. FOR ITALIAN WORKS, LUXEMBOURG AMBASSADOR TO NATO HAS SUB-
MITTED FORMAL NOTE TO ITALIAN DELEGATION ASKING THAT MARWAIS INTL BE
ADDED TO MEDITERRANEAN DIVISION ENGINEERS BIDDERS LIST. ITALIAN
DELEGATION ADVISES US MISSION THAT THEY ANTICIPATE NO DIFFICULTLT
FROM
MOD AUTHORITIES IN ROME IN PASSING MARWAIS NAME TO MED DIV AS LUXEMBO
URG
CANDIDATE ALONG WITH OTHER NAMES THE US MAY WISH TO ADD, PROVIDED
WE FURNISH THESE NAMES WITHIN NEXT FEW DAYS.
BRUCE

UNCLASSIFIED

<< END OF DOCUMENT >>

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TAGS: BEXP MARR NATO
To: STATE
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DIV ENG USAEDM LEGHORN ITALY
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